



Case study

APLICOM'S TELEMETRY COMPUTERS CHOSEN BY ROCLA FOR TRUCK DIAGNOSTIC SOLUTION

Rocla, a leading manufacturer of warehouse trucks and automated guided vehicles (AGVs), is using the Aplicom C-series vehicle computer in its Abbot solution, a new Internet-based truck diagnostic solution for monitoring warehouse functions.

Aplicom's computer collects and registers data about the status and use of the trucks, and this information is sent wirelessly – using either Bluetooth or GPRS – to the Internet-database, which produces factual reports to help the logistics operator in the decision making process.

The Abbot solution provides cost efficiency by optimising the use of truck fleets, saves time by scheduling the maintenance, and reduces the number of accidents, both to the driver and the cargo.

The Abbot solution was launched March 2003 and Rocla is now offering it as an option on other manufacturers' equipment. The number of installations during 2004 is expected to rise to several thousand.

"We chose Aplicom's vehicle computers because the C-series is a widely proven commercial product and the fact that continuity and further development is secured," says project manager **Jari Valtanen** from Rocla Oyj.

"Rocla is very important client to us. Aplicom is already known as a manufacturer of vehicle computers and the Abbot solution demonstrates that, with our products, the efficiency of the entire logistics chain can be improved," says Aplicom Director **Lasse Paakkola**.

Aplicom is focused on providing high quality computer platforms, related application modules and customised solutions with partners for the business area of professional vehicle telematics and wireless telemetry. For more than 10 years Aplicom has been a leading European specialist in the design and manufacture of professional vehicle computers for companies to improve productivity.

ROCLA develops, manufactures and markets electric warehouse trucks and automated guided vehicles (AGVs) and information services during their lifespan. ROCLA's own product range is complemented by Caterpillar counterbalance trucks. ROCLA offers a comprehensive range of truck related service to customers in its home markets: an extensive range of trucks, truck rental, truck maintenance and inspection, and training services. ROCLA markets its trucks through an extensive network of leading regional dealers. The Group's business concept is to supply products and services that produce time savings for customers, and to be the fastest partner in the materials handling sector. More information: **www.rocla.com**.