

Case study  
April 2005  
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## GERMAN COMPANY NEISSEVERKEHR WILL INSTALL 80 BUSES WITH A TELEMATICS SYSTEM BY SKYCOM AND APLICOM

German bus company Neisseverkehr GmbH ordered a fleet management system including Aplicom vehicle computers for the complete bus fleet. Neisseverkehr which is located in Guben in Eastern Germany runs a fleet of 80 busses.

During spring 2005 all busses will be fitted with Aplicom F-series computers. The Aplicom units are equipped with internal GPRS modems for data communication, handsfree-kit for voice communication, GPS receivers for automatic vehicle location (AVL), touchscreen and SkyCom software. The units are used to to exchange text and status messages between control room and busses, to locate the busses, to control when busses arrive at bus-stops (geofencing) and to establish voice communication to predefined numbers.



Mr. Claude Lenert, Managing Director of SkyCom is satisfied: "We have supplied a trunked radio based fleet management system to Neisseverkehr 10 years ago. The customer now required a new GPRS based system including voice call support and we participated in the tender. We are working with Aplicom F-series computers since 2 years and customers like Securitas or Klaus Sauerwein Spedition are already using the same solution. We have been able to also convince Neisseverkehr to choose Aplicom F-series and to beat several competitors".

Aplicom F-series computers have best price / performance in the market and due to their modularity and full open programmability they are a futureproof solution.

SkyCom is a Luxembourg company that is specialized in the development of fleet management software for professional vehicle fleet operators. SkyCom has been in the industry for more than 10 years and it has gained a strong position in the telematics market in Europe.

Aplicom is a Finnish developer and manufacturer of mobile and wireless platforms for professional applications. It has over 20 years experience in the development and manufacturing of commercial vehicle terminals, computers and related software. Aplicom products are in use in more than 30 countries. Numerous system integrators and service providers in Europe run systems on Aplicom platforms and computers.

More information: please contact Aplicom sales and marketing at [info@aplicom.fi](mailto:info@aplicom.fi)

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