

Aplicom

NEWSLETTER
May 2007

Aplicom A1 connectivity to tachographs creates great interest at CeBIT and CV Show

Aplicom's latest product, A1, is a Universal Telematics Platform. It has an open, reliable and clever architecture, making it ideal for almost all fleet telematics applications.

The A1 was first launched in March at the CeBIT fair in Hannover and then at the Commercial Vehicle Show in Birmingham in April.

Interest towards A1 was great at both fairs and the first deliveries have already taken place. A1's flexibility and versatility together with the connectivity to tachographs gained the interest of various system integrators, service providers, as well as end-users from very different business areas. There is a range of A1 versions for various applications, including vehicle tracking and tracing, fleet and asset management, fleet telematics and safety, equipment monitoring and industrial machine-to-machine applications. This allows the system or service provider to base customised and bespoke solutions and systems on a single platform for many different customer activities.



EC-Tools obtains CAN data easily and cost-effectively with Aplicom A1

A well-known pioneer within follow-up and analyse software for transport companies, EC-Tools, offers Aplicom A1 to end-customers as well as to other service providers (e.g. Logica CMG).

Aplicom A1 enables an easy and cost-effective way to gather CAN data such as fuel consumption, payroll and time usage and driver performance. EC-Tools' service offers value added reporting services. Driver specific reports can be used as management tools, to train the drivers and for bonus systems.

"EC-Tools chose A1 for its flexibility, cost-effectivity, easy adaptation and versatile features, which make it an ideal platform for our purposes. We see great potential in this product and are also therefore looking for service provider partners particularly across Europe" says Matti Liedes, CEO of EC-Tools.

Romstrade construction company installs Aplicom L-series in their fleet

A fast-growing Romanian road construction and maintenance company, Romstrade, is installing Aplicom L-series in their fleet of construction equipment.



Aplicom's Romanian partner AROBS Transilvania Software selected Aplicom products for their reliability and flexibility and was able to win this important deal in highly price competitive Romanian market. Romstrade uses Aplicom products together with AROBS Fleet Management System, TrackGPS, a well-known solution for AVL with many other installations in Romania. AROBS is a software outsourcing company that has experience of Aplicom products and employs a large number of highly skilled staff. They are able to offer offshore software development projects at highly competitive rates.

E.Novation Group and Aplicom into cooperation

E.Novation Group, a leading international provider of managed IT services and applications to healthcare, government and financial sector is expanding their business into transport and logistics sector. E.Novation selected Aplicom A1 as a core element for their fleet management services and thus started cooperation with Aplicom.

Aplicom present at Transport Logistic in Munich

Aplicom is attending the Transport Logistic fair in Munich in June (12.-15.6). If you haven't had a chance to hear about the A1 this is a good opportunity to do so.

Our stand is in the Hall C4. The stand number is 318. Hoping to see you there!

Aplicom®

Sinimäentie 8 B, FIN-02630 Espoo, Finland
Tel. +358 9 2707 5970, Fax +358 9 6831 1350
www.aplicom.com